

# QUARTERLY NEWSLETTER

Volume 4

JANUARY - MARCH 2024

### **External Engagements**

|   | Date                 | Engagement Type  | Details  |  |  |
|---|----------------------|--|--|--|--|
|   | -                    | Meeting with Sh.<br>Deepak Virmani, IAS  | Discussion regarding the threat of u<br>cyber frauds in the sector with Sh. V<br>the Indian Cybercrime Coordination<br>the Union Ministry of Home Affairs.   | /irmani, Deputy Secretary of<br>Centre (I4C) operating under   |  |
| _ | -                    | Meeting with Sh. Ravi<br>Tyagi, CGM, SIDBI   | Continuing engagement with SIDBI.  | •  |  |
|   | February<br>26, 2024 | Interaction with<br>Honourable Union<br>Minister of Finance<br>(FM) Smt. Nirmala<br>Sitharaman | DLAI was invited to speak and put<br>the industry perspective across, by<br>the Department of Financial<br>Services, MOF, at an Interactive<br>session with the FM responding to<br>fintech organisation's concerns.                     | Start-Up and Finance Ministers in the racing of the single start o |  |
|   | March 6,<br>2024     | DLAI, IIM Ahmedabad<br>Ventures, and<br>MicroSave Consulting<br>(MSC) Agreement                | DLAI, IIMA Ventures, and MicroSave Consulting (MSC) signed an agreement aiming to support startups with mentorship, policy advocacy, and research, enhancing DLAI's mission to foster a diverse and inclusive digital lending ecosystem. | CCLA STORY OF THE  |  |

### Representations/Comments to RBI

| Date              | Details   |  |  |
|-------------------|---|--|--|
| January,<br>2024  | Based on members' suggestions and feedback DLAI submitted its comments on RBI's Draft Omnibus Framework for Self-Regulatory Organisation (SRO).   |  |  |
| February,<br>2024 | Based on members' suggestions and feedback DLAI submitted its comments on RBI's Draft Framework for SRO-FT.   |  |  |
| March,<br>2024    | Based on members' suggestions, DLAI held a consultation with members and sent a representation to RBI on Master Direction on Information Technology Governance, Risk, Controls and Assurance Practices dated 7 November 2023 ("IT Directions"). |  |  |

### **DLAI** Governance

| Date              | Details  |
|-------------------|--|
| March 13,<br>2024 | The Q4 23-24 meeting of the DLAI's Executive Committee was held in Bengaluru.  |
| March 21,<br>2024 | The Q4 23-24 meeting of the DLAI Governing Board was held. In the meeting, Mr. Alok Prasad (Independent Director, DLAI) was re-elected as the Chairperson of the DLAI Board. |

Webinars and Workshops

|   | Date                 | Webinar Title                      | Details  |
|---|----------------------|------------------------------------|--|
|   | February<br>22, 2024 | Master Direction on IT             | Webinar for DLAI members on RBI's Master Direction focusing on IT governance, risk management, and compliance presented by Khaitan & Co.   |
| _ | March 6,<br>2024     | Strengthening Inclusive<br>Fintech | Workshop with Women's World Banking on leveraging digital credit for empowering women.   |
| 4 | March 6,<br>2024     | SIDBI Masterclass                  | The masterclass focused on the various aspects of gaining wider reach with the power of fintech to provide access to the credit needs of the Informal Micro Enterprises, by providing them affordable credit and bring them under the formal financial fold. |

### Reports and Podcasts

| Reports and Poacasts |  |   |  |
|----------------------|--|---|--|
| Date                 | Title  | Details   |  |
| January<br>19, 2024  | Fintech<br>Barometer<br>report - Crif-<br>Highmark and<br>DLAI                     | The report analyzes the growth in India's personal loan sector post-Covid, emphasizing the rise in small-ticket loans and improved loan repayment behaviors.  | FINTECH BAROMETER VOL I Personal Loans DEEP DIVE                                   |
| March 6,<br>2024     | Charting New<br>Horizons for<br>Fintech<br>Lending -<br>Experian India<br>and DLAI | The report examines the fintech lending market's growth and sustainability challenges, advocating for diversification and improved lending practices.   | Charting new horizons for fintech lending Navigating profitability and scalability |
| March<br>6,<br>2024  | Fintech<br>Roundup -<br>March 2024 -<br>Khaitan &<br>Co. and DLAI                  | The report provides an overview of India's financial technology landscape, focusing on regulatory challenges and the need for robust governance in the fintech sector.  | dlai  FINTECH ROUND-UP 2023-24   |
| March<br>, 2024      | Podcast<br>Series with<br>India FinTech<br>Diaries                                 | In collaboration with India Fintech Diaries, a podcast series aimed at exploring crucial topics in the digital lending landscape like compliance, AI, SRO, new innovations, and business models was launched. | dlai DLAI Fintech Conclave 2024 Podcast Series Artificial Intelligence in Fintech  |

### DLAI Outreach Through Partner and Networking Events

| Date                      | Event Title                     | Details  | Pictures   |
|---------------------------|---------------------------------|--|--|
| January 17-<br>-19, 2024  | Convergence<br>India Expo       | DLAI was an association partner to the event and also, hosted a panel on digital transformation in lending.  | #C12024 #3 12024   |
| February 9,<br>2024       | CII's 6th NBFC<br>Summit        | DLAI was a partner to this conference on<br>NBFC sector growth and stability, with RBI<br>Deputy Governor as chief guest.  | RECK CONN with Stability and Responsibility  NECK CONN with Stability and Responsibility  RECK CONN with Stability and Responsibility  RECK CONN WITH STABILITY CONN W |
| , ,                       | Bharat Fintech<br>Summit 2024   | DLAI participated as an ecosystem partner for the conference and represented the industry in panel discussions.  | BHARAT FINTECH SMIT 24   |
|                           |                                 | DLAI was an association partner to the event a   | and represented the  |
| 2024<br>March 15,<br>2024 | LendTechX<br>2024               | DLAI was digital association partner to this event on the future of Digital Lending & Payments under the theme 'Unleashing the Future'.  | UNLEASHING THE FUTURE OF DOLLAR LENDING AND PAYMENTS  UNITED THE FUTURE OF DOLLAR LENDING AND PAYMENTS  UNITED THE FUTURE OF THE PAYMENTS  UNITED THE FUTURE OF THE PAYMENT |
| March 12,<br>2024         | SIDBI<br>Conference in<br>Delhi | DLAI participated in an interactive panel discussion on supply chain finance, imminent disruption, digital advancements and discovery of JAK like models for larger financial inclusion. | Xeichi pris TOPIC Supply chain financing. Imminent disruption y digital advancements and discovery of JAX like models for larger financial inclusion?  |
| March 13,<br>2024         | DLAI Fintech<br>Mixer           | Networking event for DLAI members and ecosystem partners in Bengaluru.   |  |



#### Launch of Fintech Suraksha

The DLAI's **FinTech Suraksha program**, launched on January 26, 2024, is a comprehensive initiative designed to create a safer digital lending environment in India. This multi-stakeholder online platform educates users on identifying unauthorized lending apps and reporting financial fraud. Key objectives include raising actionable fraud awareness, supporting law enforcement capacity building, and providing information on cyber security and client protection regulations.

The program will deploy a nationwide digital campaign, curated workshops, and focus on critical financial safety themes, aiming to enhance the digital lending ecosystem's integrity.

#### SIDBI supports Fintech Suraksha

In a significant move in March 2024. SIDBI pledged support to the Fintech Suraksha initiative by DLAI.

#### DLAI Consultative Meeting on Frauds in Digital Lending Space

The DLAI's Consultative Meeting on Frauds in Digital Lending Space, held on March 21, 2024, under the Fintech Suraksha initiative, aimed to address the critical issue of fraud in digital lending. This important event gathered risk and compliance experts from member companies, offering a platform to share insights and strategies for combating fraud, thereby reinforcing the initiative's commitment to enhancing the security of the digital lending ecosystem.





#### **Stakeholder Consultation on Customer Protection**

On February 21, 2024, under the Fintech Suraksha initiative, a crucial Stakeholder Consultation on Customer Protection in Digital Lending was conducted. Addressing the alarming rise in financial and cyber security threats, key discussions revolved around the rampant increase in unauthorized lending apps and cybercrimes, with significant financial impacts and low conviction rates, highlighting the urgent need for strengthened consumer protection and industry regulation.

The session brought together digital lending companies, government bodies, and civil society to explore effective strategies for safeguarding the digital lending ecosystem against these emerging threats.

#### **CEO Pledge**

The CEOs of DLAI member firms have pledged support for the Fintech Suraksha initiative, emphasizing the importance of educating the public about the risks of unauthorized lending apps and cyber frauds in digital finance. This commitment highlights the industry's united effort to enhance consumer protection and financial security, focusing on awareness, regulation education, and effective fraud redressal mechanisms.



## Glimpses from DLAI Conclave 2024

- The 6th DLAI Conclave was a major success, with 787 attendees from 348 companies across 9 countries, showcasing growth and continued industry support.
- SIDBI also came in as a sponsor for the Conclave. The first fintech event SIDBI has ever sponsored.
- The event featured over 50+ influential speakers and upheld a commitment to inclusivity to ensure a wide range of viewpoints.
- Apart from the seven panels, the Conclave also featured a series of workshops addressing key
  fintech topics. Discussions ranged from the integration of insurance and lending, evolving KYC
  practices, and data protection, to financial inclusion strategies for women and micro-enterprises,
  as well as DPI's role in MSME financing. The unveiling of OCEN 4.0 marked a significant highlight,
  showcasing the latest in Open Credit Enablement Network advancements.
- The conclave also hosted roundtable discussions on the future of lending amidst regulatory changes, the impact of Account Aggregators on consumer lending, and the potential of Generative AI in fintech.
- Two whitepapers were released, offering insights into fintech lending and market trends, reflecting the conclave's contribution to thought leadership in the sector.

















